

# Atkin Air

Aircraft Maintenance Company, flight school and charter operation

In 1990, Kent and Niki Atkin opened the doors to Atkin Air. “We began as a ‘mom and pop’ operation,” says operations manager Niki Atkin. “Our base of operations was our home in Fair Oaks (California) and it was just Kent and another pilot.”

## Lincoln Regional Airport – An Asset

During their first year of operation, the Atkins made their first trip to Lincoln Regional Airport. The city-owned airport already had a good reputation among pilots and the well-maintained 6,000-foot runway and ILS system was a must-fly for many students in training. The Atkins say their first thought was that “the potential for growth was huge.”

## Opportunity For Growth

In 1994, the Atkins made the decision to move their operation to Lincoln Regional Airport. It proved to be a sound decision, providing Atkin Air with new opportunities for growth. The City of Lincoln, which owns and operates the airport, is easy to work with and open to growth. Atkin Air has grown into a multifaceted business that includes an FAA certified charter operation, aircraft rentals, flight school, aircraft management services, and the recently acquired Legg Aviation - an aircraft maintenance company. The proximity to Sacramento International Airport also plays a large role in their success.

## Small Town Aura

The Atkins found life beyond the airport held many advantages. “Lincoln has an old, small town aura,” says Niki. “We wanted to be a part of this community and we’re very happy to be here. There’s a charm to Lincoln that you won’t find anywhere else. We like the fact that

everyone knows their neighbors. And though the community is growing, Lincoln is keeping its historic architecture and small town feel.”

## Fastest Growing City In California

The community has doubled in size since the Atkins moved their operation to Lincoln. According to the California Department of Commerce, in 2002 it became the fastest growing city in California. That’s creating new opportunities for Lincoln’s fixed base

have key personnel spend unproductive hours contending with traffic and parking issues and waiting in long ticket lines. Solutions range from booking charter flights to acquiring an airplane. Direct and flexible flight schedules provided via charter and business aircraft allow the corporate executive to attend an out of area meeting and return to the office the same day.

While Atkin Air continues to grow, the company’s founders believe opportunity exists for further growth - not only for their



operators, who already serve clients from Southern California to Oregon and throughout the Western United States.

## Atkins Offers Transportation Solutions

In addition to the growing customer base, existing businesses are seeking options to large commercial airlines. In a competitive market, businesses can no longer afford to



Atkin Air

“There’s plenty of opportunity for fixed based operators and aviation-related companies in Lincoln.”

— Niki Atkin, Operations Manager  
Atkin Air

